



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

July 25, 2019

Tony Southerland  
Southerland Services LLC  
P. O. Box 295  
Rockvale, TN 37153  
Re: **RFQ #1411657 Browns Creek Aerial Sewer Main Crossing**

Dear Mr. Southerland:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ #1411657 for **Browns Creek Aerial Sewer Main Crossing**. This letter hereby notifies you of Metro's intent to award to **Southerland Services LLC**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Joe Ann Carr**, BAO Representative, at **615-880-2338** or at [joeann.carr@nashville.gov](mailto:joeann.carr@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Christina Alexander** by email at [Christina.alexander@nashville.gov](mailto:Christina.alexander@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
Browns creek Aerial Sewer Main Crossing Replacement; RFQ# 1411657	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	17.50%	82.50%	\$145,579.21	\$171,055.57	\$145,579.21
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Southerland Services LLC	\$145,579.21	\$145,579.21	\$0	\$120,102.85	\$25,476.36	Awarded
Walker Building Group	\$215,499.00	\$0.00	\$0	\$0	\$215,499.00	Exceeds MACP
Garney Companies Inc.	\$280,100.00	\$0.00	\$0	\$0	\$280,100.00	Exceeds MACP
Blakley Construction Services	\$298,855.00	\$298,855.00	\$0	\$0	\$298,855.00	Exceeds MACP
Jarrett Builders Inc.	\$325,125.00	\$7,500.00	\$0	\$0	\$325,125.00	Exceeds MACP

### BAO SBE Assessment Sheet

<b>BAO Specialist:</b> Carr, JoeAnn
<b>Contract Specialist:</b> Alexander, Christina
7/16/2019

<b>Department Name:</b> Water Services
<b>RFP/ITB Number:</b> 1411657

**Project Name:** Browns creek Aerial Sewer Main Crossing Replacement

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
<b>Southerland Services LLC</b>	\$145,579.21	\$145,579.21	None proposed	100	Southerland Services LLC is a Metro-approved SBE and proposed to self-perform 100% of work.

## PNP Compliance Results Form

Department Name: Water Services

RFP/ITB Number: 1411657

Procurement Name: Browns Creek Aerial Sewer Main Crossing Replacement

Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
Southerland Services, LLC	Yes	Southerland Services, LLC is compliant with the requirements of the Procurement NonDiscrimination Program having engaged in good faith effort outreach to registered, certified MWBEs: BAC Paving Company.-WBE (Declined), Sonny's Contract Hauling-, LLC-MBE (Declined) and TSG, LLC.-WBE. (Declined). Proposed the inclusion of none.

\*Denotes Contractor with whom follow up was required

Date: 07/16//2019

Metro Buyer: Christina Alexander

BAO Rep: JoeAnn Carr